

Our **Supply Chain Strategy** is a useful document in providing an overview of our current landscape, the environment in which we operate and the key areas of focus over the coming years.

On the same section of our website entitled "How to do Business with Sellafield Ltd" you will find LINC with Sellafield Ltd.

LINC with Sellafield Ltd is a scheme that encourages SMEs at local and national level to collaborate and deliver innovative solutions to the mission at Sellafield Ltd.

Work packages that set out some of the challenges we are addressing at Sellafield will be published on this page.

LINC has been designed to provide Sellafield Ltd with direct access to SMEs in addition to supporting Sellafield Ltd's contribution to the UK SME agenda.

All SMEs must be pre-registered with LINC before submitting a proposal. Details of registered SMEs will be published periodically to support and encourage further collaboration.

This works as a great platform to allow our SME community to work directly with Sellafield Ltd and to bring innovative solutions to our challenges.

Finally, we hold regular events which are an opportunity for us to update you on our activities and to give you direct access to key Sellafield Ltd personnel. The purpose of these events is to encourage open, honest two way communication.



Supply Chain Development Team

The supply chain development team work as the conduit between Sellafield and the supply chain and should be the first point of contact for any enquiries or complaints.

The team can be contacted on: supply.chain.enquiries@sellafieldsites.com

We also use Twitter to advertise our engagement days and procurement opportunities so make sure to follow us at [@selltdbusiness](https://twitter.com/selltdbusiness)

Useful Links

www.gov.uk/sellafieldtd

www.gov.uk/nda

www.niauk.org

www.nuclearinst.com

www.becbusinesscluster.co.uk

www.gov.uk/contracts-finder

www.ted.europa.eu

www.crowncommercial.gov.uk



Seascale, Cumbria CA20 1PG



How to do business with Sellafield Ltd

Procurement on a page

Quality **BEP** ISA **Contracts** Tendering SSA
OJEU **SNM** Frameworks Schedule **LINC** **SFM**
CSW **Sellafield Ltd** **FM**
DSA **PPP**
CTM **Public Procurement** **Call Offs**
ASW **Contracts FINDER** **DDP** **NDA** **ISO**
POCO **SME** **Tier 2** **BEPDT**
Process

Sellafield Ltd is the company responsible for safely delivering decommissioning to the UK's nuclear legacy as well as fuel recycling and the management of low, high and intermediate level nuclear waste activities on behalf of the Nuclear Decommissioning Authority.

Navigating procurement routes into Sellafield Ltd can be challenging for new businesses looking to enter the market, and even for those that have worked with us for many years.

We recognise there are numerous acronyms which can leave suppliers feeling confused, overwhelmed and unable to see a route through.



Procurement

Organisations wanting to supply to Sellafield Ltd should be aware that we work under public procurement regulations. We are spending the taxpayers money and this has to be done in a structured and robust manner, displaying transparency, equal treatment and value for money. www.gov.uk/guidance/public-sector-procurement-policy

All our procurements are advertised in our Complete Tender Management (CTM) system and, dependent on the value of the contract opportunity, via the official journal of the European Union (OJEU). Opportunities are also listed on Contracts Finder.

In order to be able to tender for our opportunities you must register on CTM via our website: www.gov.uk/guidance/how-to-do-business-with-sellafield-ltd

Occasionally we use collaborative procurements and these are procured through Crown Commercial Services: www.crowncommercial.gov.uk

Our website holds all the information you will need in order to find opportunities. From our website you will find a link to our **Procurement Plan Schedule**. This is an essential document to find opportunities to work with us. The document, which is in a spreadsheet form, has 3 main tabs of interest.

The first tab is "Procurements not yet awarded"- This is where you'll find all the expected procurements that are going to be tendered over the next 3 years. It will give you dates as to when we'll be going to market and information on what the type of procurement will be. You'll be able to use tools like filtering to help you sort the information in an easier to use format.

The second tab is "Awarded Procurements"- You may wonder why this would be of interest to you. After all the work is already awarded? This is where you will be able to identify which of our Tier 2 partners have successfully secured contracts. These Tier 2 partners will need to sub-contract work to other companies in order to deliver the contract.

These companies are referred to as our Tier 3 suppliers as they would be working indirectly for Sellafield. There is a section on our website which provides a list of all our Tier 2 suppliers along with their contact details.

The final page is SME Opportunities. This is a subset of opportunities that we believe to be especially suitable for our SME community.

The final part of the procurement puzzle is our "**Procurements on a Page**" document. This document provides a higher level of information aligned to each procurement opportunity in excess of £3 million.

